



Azion Corporation Investor Conference

2022.11.28

Disclaimer

This document is provided by Azion Corporation.

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

About Azion

1991

Establish

2002年

IPO

NT\$ 466M

Capitals

NT\$ 631M

Consolidated
revenue (2021)

- **Azion Group** : Azion International Corporation, Jetit Corporation 、 Peace Systems Integration Co. Ltd.
- **Business** : Integrated Service and Solutions, Financial Applications, Maintenance Service
- **Customer** : Financial, Government and Public sector, Telecom and other Enterprises.

Azion Group: Solutions

System Integration Service

ICT System Integration Service

Networking, Security, Disaster recovery, Call center solutions

Storage equipment planning, construction and maintenance

Professional Maintenance service

Enterprises Application Service

For banks, we provide e-Loan system and big data/AI analytic solutions..

For law-enforcement, we provide intelligence integration analytics system, AI video analytic in crime investigation solution.

Big Data and AI solutions

By combining Text search and mining engine and AI-based video recognition solutions, Azion Co. creates a Big Data analytics platform, that integrates structured data, text data, and video data to develop operational analytical systems tailor made for customers needs.

Cloud Platform

Building of an infrastructure platform (Server, Storage, Networking), information security systems, private/hybrid cloud, public cloud hosting services, disaster recovery (DR), NOC/SOC services, CDN services, 24/7 product maintenance services, etc.

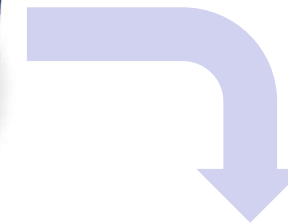
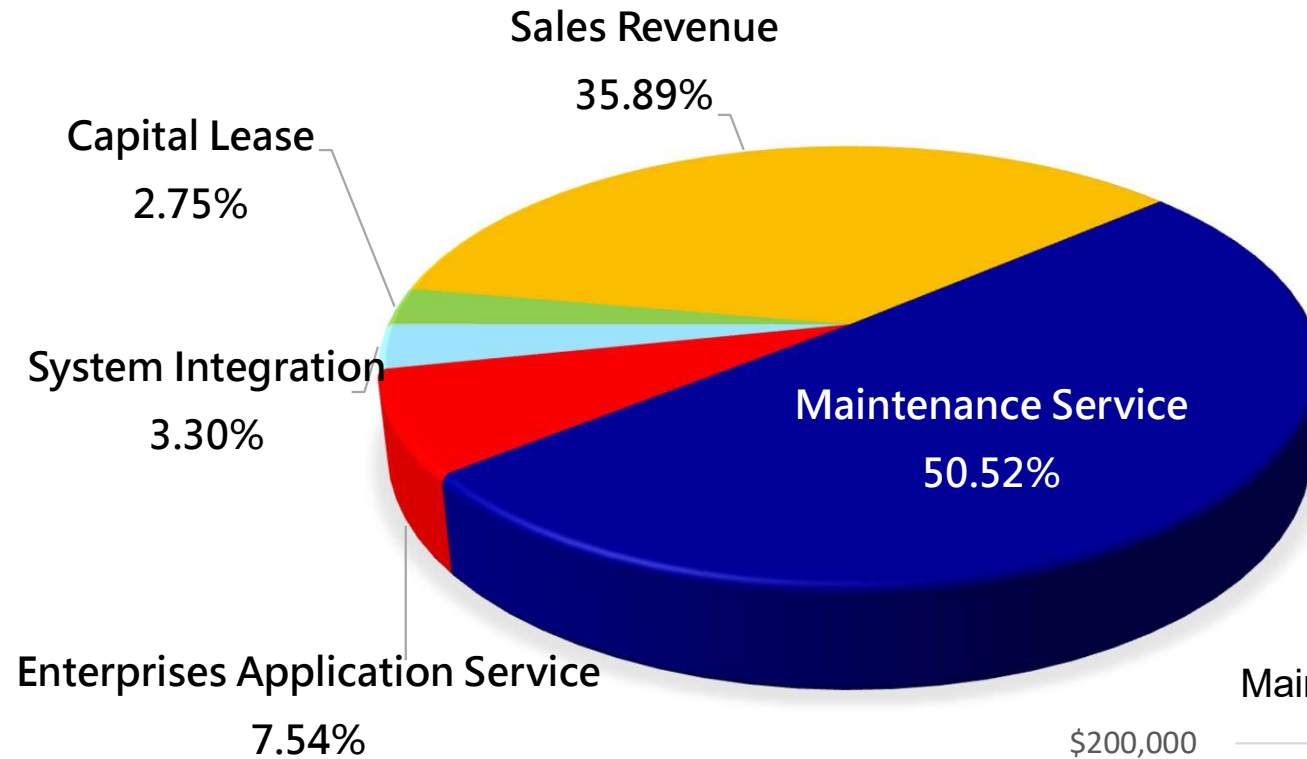
Agenda

- I. 2022 Q3 Financial Results and Operating Report
- II. 2022 ESG Report
- III. Q&A

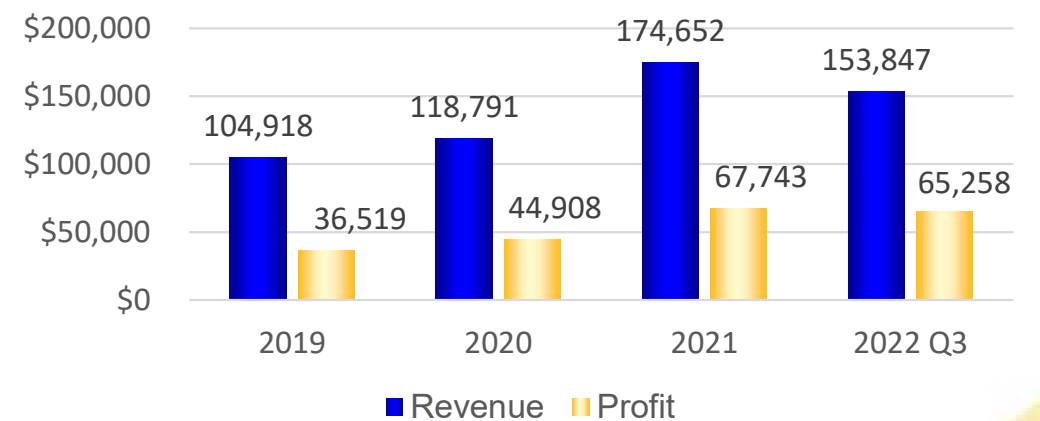


2022 Q3 Financial Results & Operating Report

2022 Q3 Revenue Breakdown

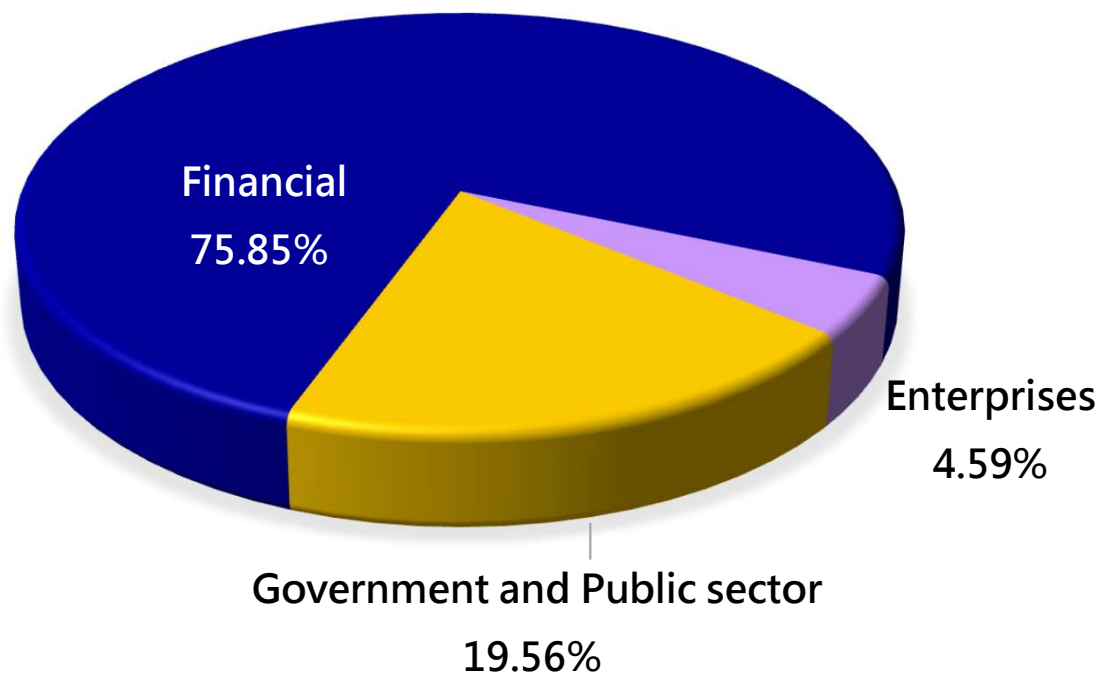


Maintenance Service – Revenue and Profit

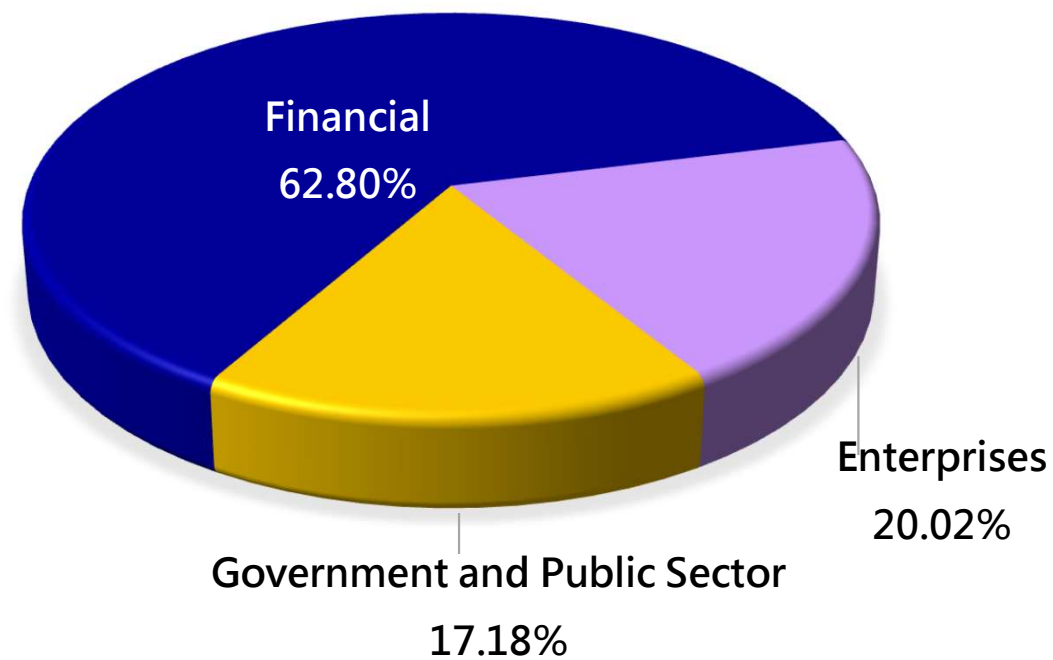


Revenue Breakdown - By Customer

2022 Q1-Q3

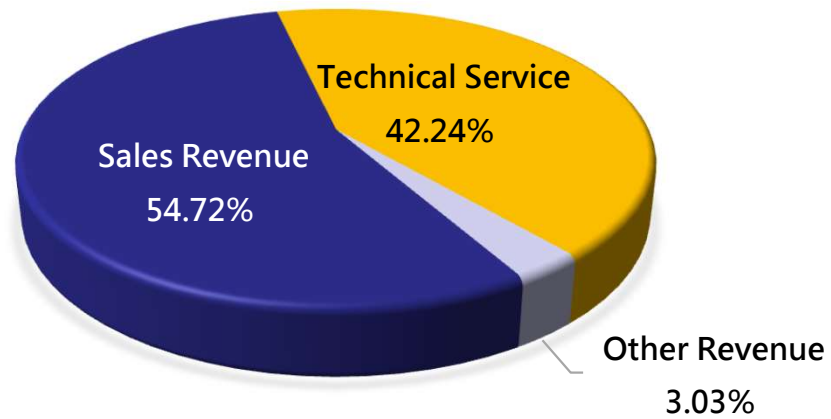


2021

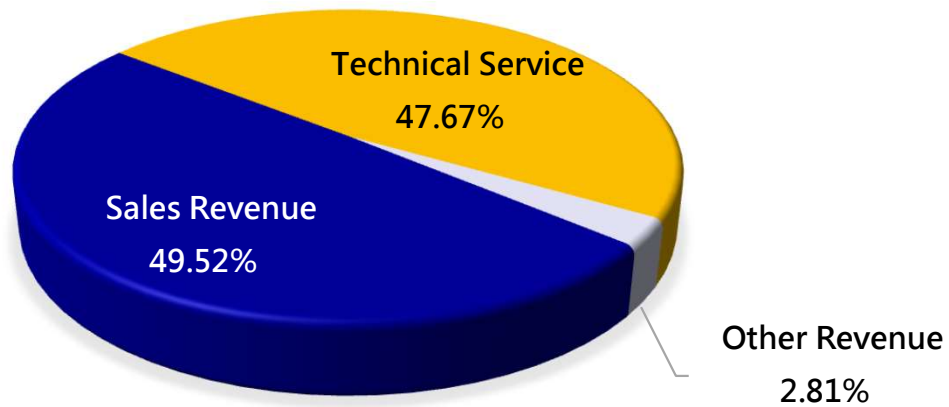


2020-2022 Revenue Breakdown

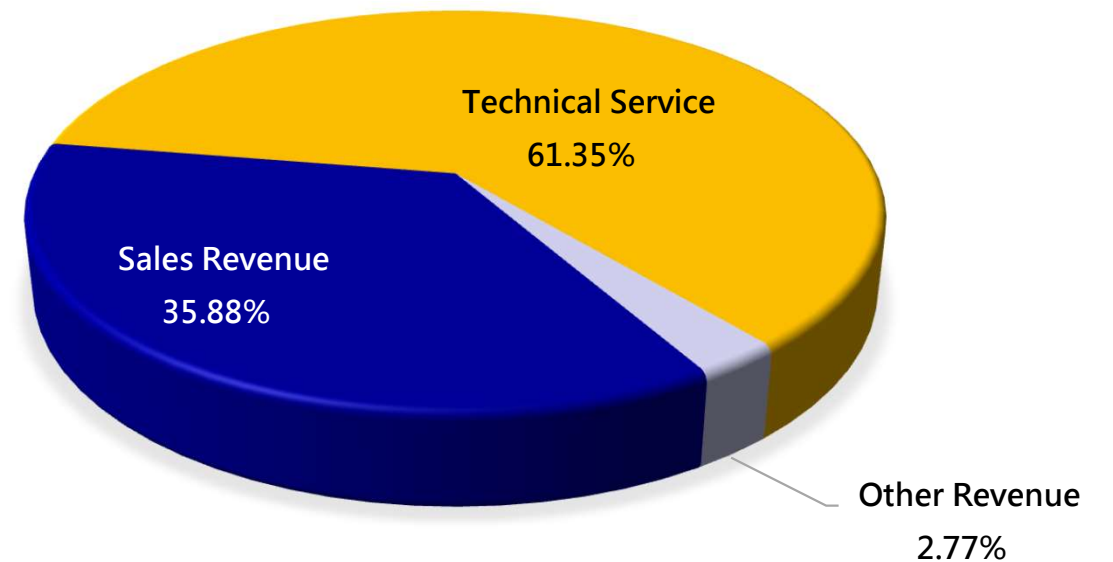
2020



2021



2022 Q1-Q3



Condensed Consolidated Income Statement

(UNIT : NT\$ K)	2022 Q3		2021年Q3		YOY
	Amounts	%	Amounts	%	
Operating Revenue	304,568	100%	389,121	100%	-22%
Gross Profit	93,704	31%	93,220	24%	1%
Net Operating Income	4,860	2%	2,684	1%	81%
Profit before Tax	22,469	7%	25,691	7%	-13%
Net Profit	13,953	5%	14,430	4%	-3%
Profit attributable to owners of parent	13,953	5%	15,674	4%	-11%
Profit attributable to former owner of business combination under common control	-	0%	-1,244	0%	0%
EPS	0.31		0.34		

Condensed Consolidated Balance Sheet

Accounting Title	2022.09.30		2021.12.31	
	Amounts	%	Amounts	%
Cash and cash equivalents	269,404	29%	402,804	35%
Notes and Accounts receivable	105,748	11%	188,438	16%
Lease payments receivable	244,967	27%	319,779	28%
Inventories	118,476	13%	52,273	5%
Other assets	185,474	20%	187,792	16%
Total assets	924,069	100%	1,151,086	100%
Current and Non-current borrowings	183,933	20%	312,615	27%
Accounts payable	89,690	10%	115,265	10%
Other liabilities	135,931	15%	176,944	15%
Total liabilities	409,554	44%	604,824	53%
Total equity	514,515	56%	546,262	47%



2022 ESG Report

2022 ESG Report



Energy-saving and Carbon-reduction

Office lights off for one hour during lunch break
Encourage the use of video conferencing

Environmental Sustainability

Participated in the joint signing of the “淡水河公約” for 3 years, making a voice for environmental sustainability

Cooperate with Social Enterprise

Social welfare

Donation of anti-Covic19 material
Donation of anti-drug material

Friendly Workplace

Establish the Epidemic Prevention Committee during the COVID-19 pandemic to help our employee

Provide employee education and training, and promote the “manager training program” for our employee

Ethical Management

Integrity and ethics is our company’s DNA
Compliance with corporate governance ;

Sustainable Governance

Established the ESG Committee, Audit Committee, and Nomination Committee

Designation of Corporate Governance Officer

2022 Corporate Sustainable Development Report

Azion



The logo for Azion, featuring the word "Azion" in a black serif font. A yellow ribbon-like graphic element curves over the top of the letter 'A'.

Azion

THANK YOU